SUMMARY OF STRATEGIC DIRECTION 2019-2023







OUR VISION

Great venues – amazing experiences

OUR PURPOSE

To develop, manage, maintain and promote major facilities in Queensland for staging sport, recreational or entertainment events **OUR VALUES**

Team Achievement Agility Integrity

OUR CORE SERVICES

- Asset portfolio management
- Venue management
- Major event management
- Community and high performance access

OUR SUCCESS MEASURES

- Customer experience rating
- Ongoing sustainability
- Venue content
- Stakeholder feedback rating
- Improved employee engagement

OUR KEY RISKS & OPPORTUNITIES

- Supporting and enhancing fan experiences at venues
- Enhance relationships with key stakeholders
- Funding for venue maintenance, capital enhancement and commercial resourcing
- Telling the SQ story celebrate successes and highlight value propositions

STRATEGIC OBJECTIVES

OUTCOMES



I. Amazing customer experiences

- Enhanced and innovative fan engagement
- High quality and contemporary venues and facilities
- Growth in attendance/expenditure by fans
- Understanding fan experience
- Positive Customer Experience rating
- Enhanced forward-facing technology initiatives
- Growth of digital analytics



2. Financial growth and viability

- Optimal business model for major sports facilities
- Enhanced venue utilisation
- Balanced profitability
- Capital investment driven by long-term strategy
- · Appropriately maintained asset portfolio
- Decision-making enhanced by analytic tools



3. Maximise content

- Increased number of events
- Increased diversity of content/content mix
- · Optimised community utilisation of entire venue portfolio
- SQ venues desirable for use by Queensland and national high performance sport



- 4. Collaborative stakeholder relations
- Positive stakeholder feedback/engagement scores
- Embedded focus on external engagement and stakeholder relations
- Positive brand perceptions



5. High performing organisation

- Improved people engagement
- Innovative and positive organisation culture
- Enhanced Career and Development focus
- Robust and holistic performance reporting
- Embedded focus on organisational development



6. Sustainability

- SQ is a sustainability focused organisation
- $\bullet \quad$ Energy consumption practices that minimise costs and CO $^{\!2}$ emissions
- Optimised waste recycling and reuse practices
- Potable water consumption minimised without hindering sports field performance
- Positive perception regarding SQ's sustainability efforts